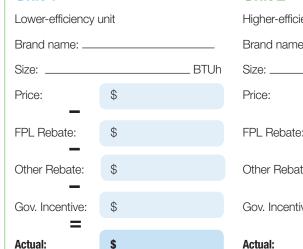


Comparison Worksheet

When shopping for a new air-conditioning system, FPL recommends buying a high-efficiency unit. While it may cost more initially, ultimately the unit will pay for itself with the money you'll save on your electric bill. To determine the payback period for a high-efficiency unit versus a standard/lower-efficiency unit, simply work with your contractor and fill in the appropriate information for each step below.

STEP 1: PRICE | Unit 1

Enter the price of both units from the contractor and then subtract the FPL rebate amount from each. The rebate amount can be found in Table 1 in this guide. This gives you the price of each system.



Unit 2

\$

\$

\$

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Higner-efficiency unit		
Brand name:		
Size:		BTUh
Price:	\$	
FPL Rebate:	\$	
Other Rebate:	\$	
Gov. Incentive:	\$	
Actual:	\$	

per year

per year

per year



Take the price of unit 2 (higher efficiency) and subtract the price of unit 1 (lower efficiency) to determine the price difference.



Refer to Table 2 in this guide for operating cost information. Then take the operating cost of unit 1 (lower efficiency) and subtract the operating cost of unit 2 (higher efficiency). This gives you the operating cost difference.



Take the price difference from Step 2 and divide it by the operating cost difference from Step 3 to determine how many years it will take to recover the money you'd spend on a high-efficiency system. Unit 2 actual price:

Unit 1 actual price:

Difference in price:

Unit 1 operating cost:

Unit 2 operating cost:

Difference in operating cost:

Difference in price:

Difference in operating cost

Payback in years:

